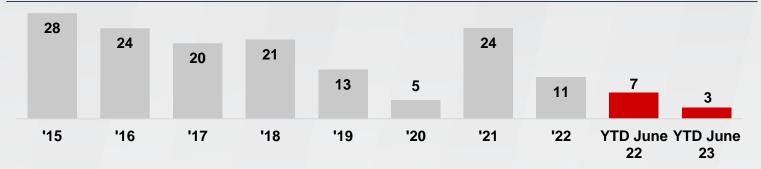


REGIONAL FINANCIAL SERVICES MERGERS & ACQUISITIONS UPDATE

WEST REGION Q2 2023

REGIONAL M&A TRANSACTION STATISTICS

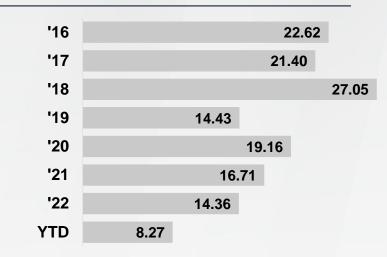
Number of Regional Whole Bank & Thrift Transactions



Regional Average Deal Value to Tangible Book [1]

Regional Average Deal Value to LTM Earnings [1]





Regional Average Deal Value to Assets [1]

Regional Average Tangible Book Premium to Core Deposits [1]



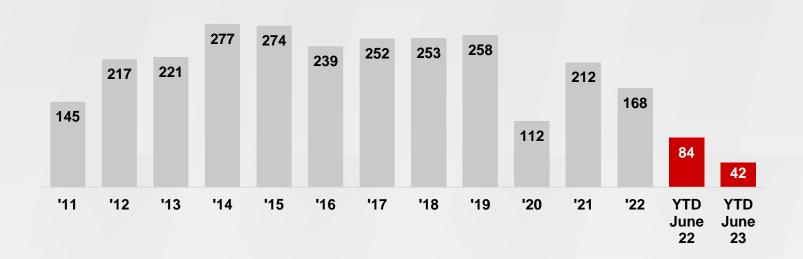
^{1.} There are two transactions with publicly available data for the YTD period.

Note: Includes all whole bank transactions in Alaska, American Samoa, Arizona, California, Guam, Hawaii, Idaho, Montana, Nevada, Northern Mariana Islands, Oregon, U.S. Minor Outlying Islands, Washington, and Wyoming.

Source: S&P Global Market Intelligence

NATIONAL M&A TRANSACTION STATISTICS

Number of National Whole Bank & Thrift Transactions



National Average Deal Value to Tangible Book

'11 1.10 **'12** 1.20 '13 1.25 '14 1.42 '15 1.44 '16 1.38 **'17** 1.66 '18 1.75 '19 1.58 '20 1.35 '21 1.57 '22 1.55 **YTD** 1.30

National Average Deal Value to LTM Earnings



Source: S&P Global Market Intelligence

FORVIS CAPITAL ADVISORS SERVICES

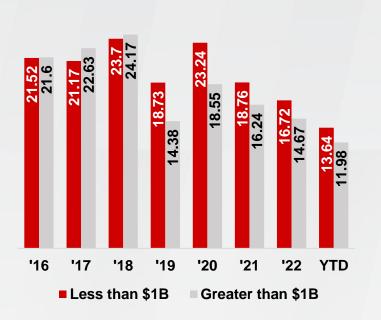
- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

National Average Deal Value to Tangible Book

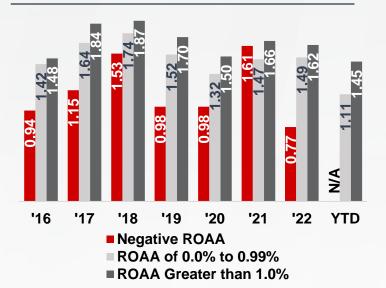


National Average Deal Value to LTM Earnings

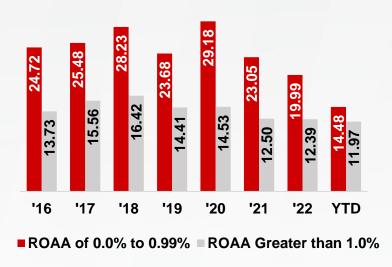


NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

National Average Deal Value to Tangible Book by Performance



National Average Deal Value to LTM Earnings by Performance*



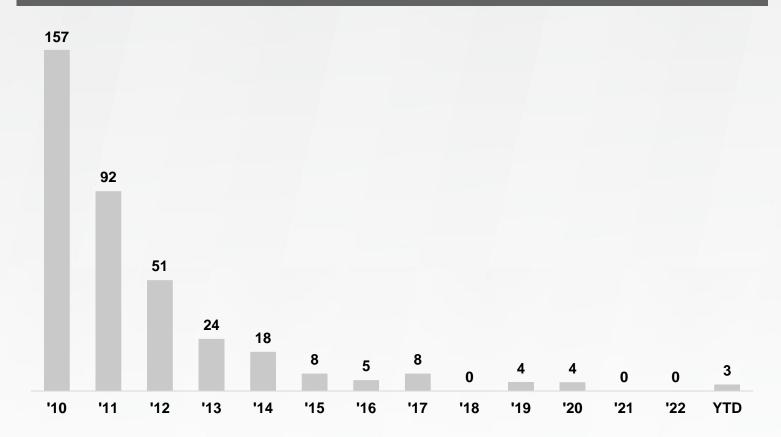
^{*} Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart. Source: S&P Global Market Intelligence

REGIONAL PUBLICLY TRADED BANKING COMPANIES

Name	Ticker	State	Total Assets (\$MM)	Total Equity (\$MM)	Stock Price 6/30/23	Price Change YTD	Price to Tangible Book		Dividend Yield	Return on Assets	Return on Equity	Equity/ Assets
Wells Fargo & Company	WFC	CA	1,917,932	185,150	\$42.68	3.4%	119.93	11.89	2.81%	0.64%	6.55%	9.53%
First Republic Bank	FRCB	CA	232,944	17,990	\$0.55	-99.5%	0.72	0.07	0.00%	0.75%	8.98%	7.72%
East West Bancorp, Inc.	EWBC	CA	67,245	6,309	\$52.79	-19.9%	127.76	6.19	3.64%	1.90%	20.67%	9.38%
Western Alliance Bancorporation	WAL	AZ	57,222	4,617	\$36.47	-38.8%	87.80	4.16	3.95%	1.59%	18.56%	8.57%
Columbia Banking System, Inc.	COLB	WA	53,994	4,885	\$20.28	-32.3%	134.21	11.19	7.10%	0.70%	8.47%	9.05%
PacWest Bancorp	PACW	CA	44,303	2,771	\$8.15	-64.5%	43.68	NMF	0.49%	-2.16%	-22.93%	6.26%
First Interstate BancSystem, Inc.	FIBK	MT	31,638	3,160	\$23.84	-38.3%	128.38	8.67	7.89%	0.91%	9.08%	9.99%
Glacier Bancorp, Inc.	GBCI	MT	27,802	2,927	\$31.17	-36.9%	181.66	11.63	4.23%	1.12%	10.34%	10.53%
First Hawaiian, Inc.	FHB	HI	24,884	2,329	\$18.01	-30.8%	172.30	8.42	5.77%	1.11%	12.16%	9.36%
Bank of Hawaii Corporation	вон	HI	23,932	1,354	\$41.23	-46.8%	142.46	7.78	6.79%	0.94%	16.20%	5.66%
Cathay General Bancorp	CATY	CA	22,032	2,542	\$32.19	-21.1%	107.81	6.24	4.22%	1.76%	15.42%	11.54%
Pacific Premier Bancorp, Inc.	PPBI	CA	21,362	2,831	\$20.68	-34.5%	105.44	7.06	6.38%	1.29%	10.06%	13.25%
Washington Federal, Inc.	WAFD	WA	21,043	2,364	\$26.52	-21.0%	98.77	6.48	3.77%	1.07%	9.71%	10.73%
Hope Bancorp, Inc.	HOPE	CA	20,569	2,059	\$8.42	-34.3%	63.56	5.13	6.65%	1.06%	9.72%	10.01%
Average			255,174	24,228	\$27.57	-33.6%	107.12	7.34	4.37%	0.97%	10.26%	9.43%

Source: S&P Global Market Intelligence

NATIONAL FAILED BANK STATISTICS



Source: Federal Deposit Insurance Corporation NMF refers to non-meaningful figure.

FORVIS SERVICES

Abundant services. Sheer precision.

FORVIS offers a full range of services and industry-focused expertise to provide you with insightful solutions and help you stay a cut above the competition.

FINANCIAL

ASSURANCE & RISK

- Audit, review, & compilations
- Benchmarking
- Internal audit
- Internal control studies
- SEC filings
- SOX 404 compliance

CONSULTING

- Accounting outsourcing
- Budgeting & financial planning
- Cost accounting
- Employee benefit plan & administering
- ESOP feasibility analysis
- Forecasts & projections

FEDERAL & STATE TAX PLANNING & COMPLIANCE

- Corporate tax planning
- Inventory tax planning
- R&D tax credit enhancements
- Real estate cost segregation studies
- Restructuring planning
- State & local tax planning

FORENSICS & VALUATION CONSULTING

- Strategic insolvency & bankruptcy
- Business valuations
- Fraud detection
- Litigation support
- Computer forensics
- Data analytics

INTERNATIONAL TAX STRATEGIES

- DISC
- Expatriate assignment services
- Foreign tax credit planning
- Global structuring support
- Indirect global taxes
- Transfer pricing

INVESTMENT & FINANCIAL PLANNING

- Estate & gift planning
- Family tax planning
- Investment management
- Personal wealth planning
- Retirement planning

TRANSACTION SERVICES

- Financial diligence
- M&A tax structuring
- Federal, state, & local tax diligence
- Technology diligence

GROWTH & ADVISORY

INVESTMENT BANKING

- Mergers & acquisitions
- Company sales & divestitures
- Debt & equity recapitalizations
- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

ECONOMIC DEVELOPMENT

- Expansion projects
- Grants & public incentives

INTERNATIONAL MARKET

- Development
- Exporting
- Direct investment
- Licensing
- Acquisitions

FORVIS OPTICS

BUSINESS PERFORMANCE INTELLIGENCE

- Data extraction & analysis
- Business activity analysis
- Cost & profitability reporting
- Business strengths, values, & opportunity planning

TECHNOLOGY

APPLICATIONS SOFTWARE

- Sage
- Sage Intacct
- Microsoft Dynamics CRM
- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

IT RISK SERVICES

- Virtual CIO
- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance

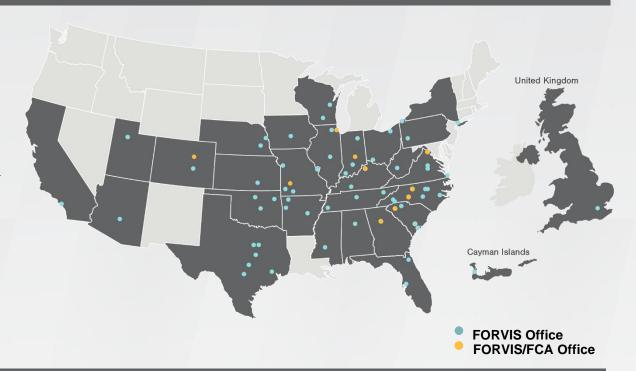
CONTACT US



Chris Hargrove
Managing Director
Louisville, KY
502.552.0603
chris.hargrove@forvis.com



Wyatt Jenkins
Director
Springfield, MO
417.865.8701
wyatt.jenkins@forvis.com



ABOUT US

The professionals of FORVIS Capital Advisors, LLC (FCA) have more than 200 years of combined experience helping company owners plan for and execute their growth and exit strategies. From managing the sale of a company to negotiating the acquisition of a competitor or raising debt and equity capital to improve financial and operational flexibility, FORVIS can help you to develop a specific course of action for achieving your desired results.

FCA, a wholly owned subsidiary of FORVIS, LLP, helps companies and stockholders go beyond their numbers by creating value through investment banking solutions that include mergers, acquisitions, sales, recapitalizations, management buyouts, and financings.

Founded in 1994, FCA is staffed with experienced investment bankers and financial analysts. In addition, the firm draws on the resources of FORVIS with its network of accountants, auditors, tax professionals, business consultants, and industry-specific consultants.

FCA is a member of the Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.

INDUSTRY FOCUS

Healthcare Services		Manufacturing & Distribution			
Long-Term Care	Revenue Cycle Management	Metal Fabrication	Industrial Automation		
Specialty Hospitals	Behavioral Health	Rubber & Plastics Manufacturing	Transportation & Logistics		
Construction & Engineer	ing	Consumer Services & Product	:s		
Engineering Companies	Construction Contractors	Food & Beverage	Apparel		
Building Materials		Grocery & Convenience Stores	Enthusiast Products		
Financial Services		Business Services			
Commercial Banks	Mortgage Companies	Professional Services	Tech-Enabled		
Insurance Brokerages	FinTech	Human Resources & Staffing	Services Telecom		